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FOR IMMEDIATE RELEASE

Provider Advantage and Cincom Systems Introduce Solution to Enhance Healthcare Providers' Revenue Performance

October 30, 2007 - Provider Advantage (Beaverton, OR) and Cincom Systems (Cincinnati, OH) are pleased to introduce Revenue360™ Eligibility Verification, a 270/271 real-time module which is an integral part of the Revenue360 solution, and a crucial component of a high-performance revenue cycle.

Revenue360 Eligibility Verification initiates a real-time 270 eligibility inquiry, without leaving the registration system, during the registration process just as soon as the necessary data elements are entered. Receiving a customized 271 response, registrars need to view benefit data essential to that visit only.

In addition, upon the return of the 271, other transactions necessary for a healthy revenue cycle will launch within Revenue360. Based on a unique set of business rules, pre-determined by the hospital, the results of these transactions provide a comprehensive view of the patient's financial health.

Registration staff now has the opportunity to collect co-pay and deductible amounts up front during the registration process. Revenue360 Eligibility Verification reduces claim denials, shortens reimbursement time, decreases A/R days and improves staff productivity.

"A comprehensive view of patients' financial health is critical to revenue cycle improvement," said Lois Cameron, Director of Strategic Product Management for Provider Advantage. *"Verifying eligibility at the point-of-service has gained acceptance for most hospitals. However, the key is to have other transactions launched from these customized responses. Having the ability to immediately verify patient demographics and the ability to pay, to qualify for Medicaid/charity care if necessary and to determine the entire medical bill via pricing estimation during registration increases cash flow. This*

approach improves patient-to-provider relations by educating patients on their financial responsibility right from the beginning, allowing financial planning with no surprises.”

For more information visit www.revenue360.net

About Cincom

For nearly 40 years, Cincom’s software and services have helped thousands of clients worldwide simplify the management of complex business processes. Cincom specializes in the areas of business where simplification brings the greatest value to managers who want to grow revenue, control costs, minimize risk, and achieve a rapid ROI better than their competitors. Cincom serves thousands of clients on six continents including Antech Diagnostics, Aurora Health Care, BJC Healthcare, Children’s Hospital Boston, Duke University Medical Center, Mayo Foundation, MCG Health Systems, and more.

For more information about Cincom’s products and services, contact Cincom at 1-800-2CINCOM (USA only), send an e-mail to info@cincom.com, or visit the company’s website at www.cincom.com.

About Provider Advantage

Since 1991, Provider Advantage NW, Inc. has been providing innovative products and services to access real time healthcare data. [Provider Advantage](#) develops, markets, installs, and supports electronic data interchange (EDI) technologies that allow organizations to obtain, utilize, and manage insurance data to generate operational efficiencies and improve cash flow.

For more information, contact Provider Advantage NW at (800) 203-5465, send an email to info@provider-advantage.com or visit www.provider-advantage.com.

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